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Memory Experts International Secures Distribution Agreement with Envoy Data

Deal expands MXI's sales channel in secure, portable biometric storage devices

Montreal, Quebec – December 17, 2004 –Memory Experts International (MXI), a leading global manufacturer of biometric based secure portable storage products, and Envoy Data today announced a distribution agreement allowing Envoy Data to sell and provide support to the US reseller channel in the United States. Envoy Data will add the MXI line of secure portable storage products to their technology solutions line. Envoy Data Corporation has been a premier distributor, integrator and aggregator for IT products in the Network Security and Secure Data Storage industries since 1993. As part of its growing expansion into the security products market, MXI is pleased to have Envoy Data on board as a key distributor.

"We are pleased to welcome Envoy Data as a distribution partner," said Mike Kieran, Director of Sales and Marketing at MXI. "There is a growing demand for secure technologies and Envoy Data will enable us to reach those customers more effectively by providing timely deliveries and after sales service," Kieran said.

"This new relationship significantly expands our offerings to customers that require **secure** removable data storage devices in small to large capacities," said John Guerrero, President of Envoy Data Corporation. "MXI's product offerings utilize the latest technologies to affordably ensure that your data is safe and secure in a user friendly manner. We have seen a strong demand for these types of solutions from our customers as the need for high-capacity removable storage continues to grow to meet today's increasingly secure requirements."

About Memory Experts International

Memory Experts International is a world class, multinational manufacturer of highly secure, portable data storage media devices, biometric based system access controls, hard drive subsystems, memory modules and cabling technologies for the computer and office equipment markets. With over 10 years of experience in delivering quality products, MXI combines vast industry knowledge with unbeatable time to market to meet the ever changing and complex needs of their customers. <http://www.memoryexpertsinc.com/>

About Envoy Data Tempe-based Envoy Data Corporation, has been a premier distributor, integrator and aggregator for IT products in the Network Security and Secure Data Storage industries since 1993. The company's robust offering of value-added services includes Supply Chain Management Design-In Support, Certified Systems Engineers, Competitive Pricing and Efficient Order Fulfillment. For more information, please contact us at Tollfree 1-800-368-6971, sales@envoydata.com, www.envoydata.com.

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